

Dana J. Hill
Exhibit Court
Woodland Hills, CA 91367

Mr. Asi Naor
Asi Electric

Dear Asi:

I want to personally extend my gratitude for the excellent job your company did in serving my electrical needs. I initially contacted you on a Saturday to obtain an estimate for various things, including: moving a couple of outlets, adding a couple recessed lights, and installing a chandelier. You told me you'd send out an electrician the following Monday to provide an estimate, and would be able to start work the same day. I was a bit skeptical that (1) I would be happy with the estimate and (2) that it would actually be performed the same day.

One of your employees, Dan, arrived at 7:30am as I'd requested. I explained the proposed work I wanted done. I was already greatly impressed by Dan's knowledge and fantastic attitude. But I was even more astonished at the incredible estimate for the work. The pricing was so great, I asked him to give me a quote on installing recessed lights in each of our four bedrooms. Again, I was blown away by the pricing. I had no choice but to say 'yes' right then and there.

Dan assured me that he would complete the job that same day. He and an assistant immediately began work. I initially thought that at such competitive pricing I would receive low quality work, have items stolen from my home while I was at work, have a big mess left behind to clean up, and/or it would take longer than one day to perform the job.

I was absolutely wrong about everything. Dan called me that afternoon to inform me that the job was completed. I left work to inspect the work. Dan did a phenomenal job. I am amazed with his handiwork, professionalism, and cleanliness. I was so happy at the outcome that I also asked for a quote to upgrade the electrical panel, something that I knew would not be cheap. However, I again could not resist the price quote. I said 'yes' again. He returned early the next morning to do the job and again blew me away.

One thing I had never mentioned was that I had actually gotten another quote from another company before I had contacted you. The other quote was over twice the price of what you actually performed the work for. Asi, contacting you for my electrical needs was one of the best home improvement decisions I have ever made. I will recommend your company to any and everyone who will listen. Thank you very much for having such unbeatable pricing, fantastic service, and wonderfully professional employees.

Best Regards,

Dana J. Hill